

We understand  
the business of  
**medicine.**



## Health Care Team

Somerset CPAs

Somerset's Health Care Team has great depth of experience and knowledge in the health care industry. We understand that each specialty and each organization is unique, and **one size does not fit all.**

Our solutions-oriented consultants will identify the real issues and problems behind your challenges and will help you set business and financial goals. Our knowledgeable team members will develop practical solutions to help you succeed. Then, we will work to fully implement the solutions in a way that works well within your organization.

From compliance to technology and business development, talk to our Health Care Team about how to move your organization to the next level. Our health care clients have expressed that their Somerset consultants are as much a part of their team as are their employees.

We work with single-specialty and multi-specialty physician group clients from two to 80 physicians. Somerset has **extensive experience** with all types of health care organizations, including ancillary service providers, surgery centers, imaging centers, therapy facilities, infusion centers, dialysis centers, hospitals, health systems and more.

Somerset has a strong specialty in the health care industry and has many dedicated professionals who are **passionate** about helping their health care clients succeed. Also, through the expertise offered by other areas within our firm—such as information solutions, real estate, wealth management and tax—we are able to provide total business solutions to help ensure our clients' long-term financial futures.

Find out how Somerset CPAs can help you look at your organization or business venture in a new way. **Call us at 317-472-2200 or 800-469-7206.**



# Health Care Team Services Offered

## Physician Group/Ancillary Services Consulting

- Strategic planning/business plan development
- Merger, acquisition and joint venture analysis and facilitation
- Group practice governance design and succession planning
- Income distribution methodology design
- Fraud and abuse/anti-kickback/Stark issues analysis
- Business process improvement design and implementation
- Internal control reviews, assessment and implementation
- Managed care contracting analysis and negotiations
- Revenue cycle assessment and implementation
- Accounts receivable collection and management analysis
- Consultation of diagnostic imaging technology
- Medicare compliance
- Coding and billing review services
- Valuation services
- Lending negotiations
- Accounting software support services

- Licensure and certification acquisition
- Accreditation preparation
- Policy and procedure development
- Physician credentialing services

## Assurance Services

- Audit, review and compiled financial statements
- Retirement plan audits
- Bookkeeping services

## Tax Services

- Corporate and partnership tax returns
- Individual tax returns
- Individual and corporate tax planning
- Creative tax strategies
- Multi-state tax planning and strategy development
- Sales, use, property and excise tax analysis

## Ancillary Services Opportunities

- Feasibility study and due diligence
- Fraud and abuse/anti-kickback/Stark issues analysis
- Ownership, equity structure and governance planning
- Capital and finance planning
- Project administration/representation for all phases of design and construction
- Operational development and review services

## Our Clients

- Physician groups
- Surgery centers
- Imaging centers
- Dialysis centers
- Medical buildings
- Hospitals
- Health systems

## Hospital and Health Systems Consulting Services

- Physician alignment strategy
- MSO development
- Managed Medicaid
- Coaching and facilitating of board/senior leadership/physician hospital relations
- Interim management
- Management training and development
- Financial modeling
- Business process improvement and revenue cycle enhancement
- Change management
- Assistance with AAAHC accreditation
- Physician network or practice assessment
- Physician practice strategies: organizational assessment for collaboration - start up - ownership
- Physician network management: a "best practice" model of performance

*Sue Beaudoin, Administrator*

*Rehabilitation Associates of Indiana, P.C.*

"Somerset is very methodical, precise and hands-on. They are good communicators, especially with physicians, a key to success. They know what is going on in our business. Somerset thoroughly understands what we need from a practice perspective. They don't just have the 'book answer' that other companies offer. They answer questions by applying the response to how I need the information."

## Somerset CPAs

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