

CLIENT SUCCESS STORY

Accounting Has a Much Improved “Image” at Irvington Radiologists, P.C.

IRVINGTON RADIOLOGISTS, P.C.

COMPANY PROFILE

Type of Business
Radiology Practice

Headquarters
Indianapolis, IN

Other Information
10 Locations
105 Employees
25 Physicians

SYSTEM PROFILE

Sage MAS 90
Sage Abra HRMS

- General Ledger
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Visual Integrator
- FRx Financial Reports
- Purchase Order
- FAS Fixed Assets
- Paperless Office

At Irvington Radiologists, P.C., 25 physicians interpret x-rays and mammograms at 10 locations, including six outpatient offices and facilities within four hospitals. Offering state-of-the-art, minimally invasive, non-surgical procedures, they’ve also developed one of the country’s largest single center practices in the areas of varicose and spider veins, back pain, women’s health, vascular disease and cancer treatments.



A Prescription for Automation

Irvington Radiologists, P.C. had been using Sage MAS 90 as its accounting package. When Pat Manning, Director of Finance, joined the organization, she remembers, “Irvington was in the midst of a significant merger with another practice, which presented us with the challenge of generating merged financial statements in a timely fashion in addition to accurately allocating accounts payable transactions to each location.” Instead of doing this work manually in spreadsheets, Pat knew there was opportunity to automate these tasks. To help make the change, they called on Somerset CPAs to optimize their existing investment in Sage MAS 90.

A Better Prognosis

Somerset CPAs was first called in to ensure that Sage MAS 90 and the related hardware were technically sound, updated and functioning properly. Next, Somerset CPAs provided hands-on training to quickly get Pat up to speed and comfortable with the system. Combining a practical training approach with the intuitive workflow of

MAS 90, Somerset CPAs enabled Pat to quickly begin improving operational procedures, strengthening internal controls and producing accurate and flexible financial reports. “Somerset CPAs helped us to significantly improve the way we were using MAS 90 such that we streamlined many of the manual processes that plagued our accounting department and improved the reliability and accuracy of our reports,” recalls Pat.

Processing Refunds is Less Painful

Issuing refund checks to patients and insurance companies is both challenging and commonplace in the medical field. Initially Pat entered refund checks into the system so that bank reconciliations could be performed. Somerset CPAs set up an “Import Master” so the information could be imported into MAS 90 from the billing system prior to Visual Integrator implementation. The MAS 90 Visual Integrator module makes seamlessly imported transactions from the independent billing system, with refund checks automatically created in the accounts

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payable module. Pat says, “Not only does this process provide for strong internal controls, but Visual Integrator is an easy-to-use tool, which means our accounting department can initiate the process without relying on technical support.”

Reducing the Clutter with Paperless Office

Somerset CPAs also introduced Irvington Radiologists, P.C. to the MAS 90 Paperless Office – a document management solution that reduces paper output. “I love Paperless Office,” says Pat. “We used to go through a full ream of paper each month to print check registers and general ledger journals. Now, this information is archived online and easily accessed when needed. Our physical storage requirement has been drastically reduced as well.” Paperless Office has also proved invaluable within accounts payable. Paid invoice inquiries are accomplished by simply launching an on-screen inquiry with the ability to drill-down to supporting detail, including images of actual invoices that have been scanned into the system.

It’s All About the People

Although Irvington Radiologists, P.C. uses an outside payroll processing service, they utilize the Sage Abra Human Resource Management

application to provide greater benefits. As Pat puts it, “Abra is the lifeline to our 105 employees. We use it to create employee files that manage certifications, continuing educational requirements, benefits administration, COBRA management and salary administration.”

Now Where Did That X-Ray Machine Go?

Capital assets are an expensive resource. Irvington Radiologists, P.C. uses Sage FAS Asset Accounting to track office equipment as well as x-ray and mammography equipment. Not only can assets be tracked by location, but compliance relating to required maintenance and inspections can also be maintained.

Since joining Irvington in 1995, Pat Manning has conquered many challenges, and she considers herself lucky to have such responsive and knowledgeable resources at Somerset CPAs. “Since I started, we have grown from eleven to twenty five physicians. Sage MAS 90 has scaled up extremely well to meet our increasing demands, and I’m glad we have Somerset CPAs to continue providing support, training and business advice when needed.”

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**- Pat Manning
Irvington
Radiologists, P.C.**

About Somerset CPAs

Somerset is a full-service certified public accounting and professional services firm based in Indianapolis, Indiana. Our Information Solutions Team is made up of seasoned professionals that provide solutions to maximize our clients’ technology investment. Our depth of business and accounting knowledge combined with our hardware and software expertise allow us to give clients the solutions they need. Our consultants provide troubleshooting as well as complete implementation and training. Visit us on the web at www.somersetcpas.com.

3925 River Crossing Parkway / Indianapolis, IN 46240 / 317.472.2200 / www.somersetcpas.com

